

Inside Certification

"Certification Is Good Business"

MAY 2006

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The Sky's the Limit with Green Roofs

Until a few years ago, **Greener by Design**, located in Pelham, New York, was a traditional design/build/installation company. Now, the company has seen nearly 50 percent growth per annum over the last two years and has a niche that few others can claim — installing green

roofs. Nearly one-quarter of its \$1 million revenue last year came from landscaping roofs.

The movement to install green roofs in major cities recently gained momentum thanks to growing environmental awareness and property tax incentives. Building architects and engineers are aware of the trend and have sought out companies like Greener by Design to install their roof projects. The company installed its first green roof eight years ago, and the owner has been looking up at his company's landscape installations ever since.

"There are two basic kinds of green-roof installations," says company president Richard Heller, CLT. "The first is known as an extensive green roof, which is a low-maintenance roof, with a 3½-inch soil mix that primarily supports ground cover. The other is known as an intensive green roof. Intensive green roofs tend to be more decorative and require 18 inches of mix to support larger plantings.

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 **PLANET**
Professional Landcare Network
Formerly ALCA and PLCAA

Green Roofs

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"In both instances, we are doing more than landscaping a roof. We have to be knowledgeable about various planting mixes and what can live in a harsh environment. We also need to understand the special irrigation requirements of green-roof installations and how to move heavy loads several stories up. We actually install a roof system that will triple the life of the roof membrane."

Green roofs offer other advantages as well, says this 25-year industry veteran. "They act as insulation, mitigate storm water runoff, and they scrub the air."

Heller notes that part of his company's success derives from having special expertise and being on the cutting edge of the green-roof movement in New York City. He also credits his involvement with local and national associations, including PLANET's certification program. "Certification has been very important to us. Customers appreciate the fact that we have certified employees on staff, and they retain us because we provide a high level of service and are responsive. The process of getting certified has been invaluable to us."

He explains, "I passed my CLT exam in 2001 and took the new CLP exam at GIC. While preparing for both exams, I truly learned how much I didn't know about the business. Thanks to the CLP training, I now have a comprehensive business plan and strategy and a better grasp on my market niche."

"My supervisors are currently studying for the CLT exam, and they also are becoming better versed about

their profession. In fact, the training material for the CLT exam is part of our ongoing training. We are also a STARS member and include safety training on a regular basis."

Heller says that training — all training — is important to enrich employees and give them an opportunity to advance. For their part, employees appreciate the opportunity to learn, grow, and earn more money. In the meantime, things are looking up for Green by Design ... in more ways than one.

Luznicky Honored for Certification Work

At the **Wisconsin Landscape Contractors Association (WLCA) Awards Banquet** on March 25, 2006, **John Luznicky, CLP**, was honored for more than 10 years of dedication and service to the ALCA (now PLANET) certification program. WLCA President **Gerald Schumacher, CLT**, presented Luznicky with a plaque to thank him for his work. Luznicky has left the green industry and leaves big shoes to fill on the local certification front.

Marcia Higgins, professional standards manager for PLANET, notes that "no one has had a bigger influence on ALCA's (now PLANET's) certification program than Luznicky. Under his leadership, the CLT exam underwent a major revision to more visibly incorporate safety elements, and the observer program was standardized with a handbook. He traveled to other states to speak to associations considering licensing the program and

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WLCA President Gerald Schumacher, CLT, (left) recognizes John Luznicky, CLP, with a plaque for his work on the certification program.

Trustees Support Staff on Green Space Bids

Low bidder: Rejected for not meeting specs

By Ed Collins

SPECIAL TO THE NEWS SUN (3-30-06)

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LIBERTYVILLE — In an unusual action, village trustees Tuesday night rejected an incomplete low bid for a three-year landscaping contract in favor of one \$72,000 higher that met quality specifications.

Trustees, at the recommendation of the Parks and Recreation Department staff, passed over Casey Landscaping with a bid of \$173,424 **in favor of Landscape Concepts Management at \$245,392.**

The board agreed with staff by **basing its decision primarily on professional staff qualifications and adherence to bid specifications, rather than just considering the monetary amount.**

In recommending the action, James Zych, director of Parks and Recreation, indicated, "Bid specs stated that no subcontractors in part or in whole would be accepted for this contract. Casey has indicated they will be using subcontractors for some aspects of the contract."

Zych said the bid information clearly specified that a "complete service contractor" would be required for the job.

He also said Casey was late in submitting its required three references, and no professional staff certifications had been submitted.

Zych said **the bid requires an Illinois Certified Arborist, and Professional Landcare Network (PLANET) certifications for a staff landscape professional and a landscape technician.**

"These requirements would help ensure that we are getting trained, qualified personnel that would be supervising and working on our sites," Zych said.

The village's current landscape maintenance program involves service to 22 specific green space sites. These are six sites more than last year, Zych said.

Editors's Note: Landscape Concepts Management, Inc., of Grayslake, Illinois, has been an ALCA/PLANET member for 10 years. It has nine employees holding at least one PLANET certification designation, and some hold more than one. Beginning this year, the company started a proactive effort to influence municipality, park district, and county requests for proposals to include certification as a qualifier. According to Terry Holum, regional sales director, "Government projects are generally awarded on the basis of lowest price only. We wanted to level the playing field for companies bidding against one guy with a pick-up truck and increase the level of professionalism in the work performed by having language included that requires work be supervised by a CLP or CLT. Then, when the lowest bid is accepted, it is a more qualified company that wins the bid." Public works directors were completely receptive to the company's suggested wording, and the related article (at left) reports on the outcome of one contract on which it bid. Congratulations to Landscape Concepts Management.

Luznicky *continued from page 2*

mentored those committees as they got the program running."

Matt Triplett, CLP, CLT, CLIA, now the PLANET International Certification Council (ICC) chair, notes that, "John provided me with a great example of what it means to be involved in the complicated and complex international certification scene. He has been a mentor and friend over the years, and I am grateful for his support and encouragement."

In the 10 years that WLCA has offered the CLT-E test, Luznicky served as chair and led the committee and

administrative staff to hold successful tests conforming to the standards set forth by PLANET. He spent countless hours prepping candidates to take the test and was the first to arrive on test day (5:30 a.m.) and the last to leave (7:00 p.m.) — and that was after spending the previous day tying up all of the loose ends.

WLCA Executive Director **Barbara Scheibe** knows that she will miss Luznicky's leadership but also wishes him well in his new endeavors. Scheibe notes that "although John will not be with us on test day anymore, I know his heart will indeed be there. You cannot be so entrenched in making a program succeed and forget about it." Thanks, John.

Congratulations to the Newly Certified Candidates

January 1, 2006 - March 30, 2006

Certified Landscape Professional (CLP)

Ed Anewalt, CLP, Anewalt's Landscape Contracting, Bernville, PA
Doug Austen, CLP, Timberline Landscaping, Inc., Colorado Springs, CO
Tom Burgess, CLP, Signature Landscape Services, Redmond, WA
Scott Burk, CLP, Scott's Landscaping, Inc., Centre Hall, PA
John Cross, CLP, Castle Management, Plantation, FL
Russell Gebhard, CLP, CLT, COLP, Gebhard Horticulture & Design, Mount Arlington, NJ
Jeff Graham, CLP, LaPorte & Associates, Portland, OR
Shawn Gulbrandsen, CLP, Artistree Nursery & Landscape Design, Venice, FL
John Hairston, CLP, Texas Turf Works, Inc., San Antonio, TX
Bill Lahtinen, CLP, Schmechtig Landscape Co., Mundelein, IL
Kevin McKee, CLP, CLT, Langletz Landscaping, New Cumberland, PA
Dan Palmer, CLP, American Civil Constructors, Inc., Benicia, CA
Coryne Rich, CLP, Lawn Management Co., Inc., Houston, TX
Kyle M. Webb, CLP, A to Z Lawn & Landscaping, Inc., Centerville, OH
Jason Satterfield, CLP, Hemlocks Landscaping, Jasper, GA

Certified Landscape Technician-Exterior (CLT-E)

Jeremy Alexander, CLT (Irrigation), Heritage Lawn, Ltd., Olathe, KS
Mike Allmon, CLT (Maintenance), Hermes Landscaping, Inc., Lenexa, KS
William Anstey, CLT (Installation), Devonshire Landscapes, Seattle, WA
Brian Armstrong, CLT (Maintenance), Live Oak Landscape Contractors, Inc., Piscataway, NJ
Jose Avila, CLT (Maintenance), TruGreen LandCare/Portland South Management, Tigard, OR
Ken Bargumento, CLT (Maintenance), Kauai Hydroseed & Landscape, Kapaa, HI
Rogelio Barrera, CLT (Irrigation), Gachina Landscape Management, Menlo Park, CA
Judy Bauguess, CLT (Installation), Wilkes Community College, Hays, NC
Nathan Beasley, CLT (Installation), Greenscape, Inc., Raleigh, NC
Ronnie Beaver, CLT (Installation), City of Greenville, Greenville, SC
Any Beck, CLT (Installation), Beck's Landscaping Contracting, Elizabethtown, PA
Chris Benefiel, CLT (Installation), Lawn Management Co., Inc., Houston, TX
Daniel Billey, CLT (Installation), Silverleaf Landscapes, Inc., Seattle, WA
Jason Boyer, CLT (Maintenance), Lawnscape, Ltd., Petersburg, PA
Chad Brown, CLT (Installation), The Brickman Group-Exton, Exton, PA
Jason A. Brown, CLT (Maintenance), Brickman/North Carolina Region, Morrisville, NC
Eric Burluson, CLT (Installation), Greenscape, Inc., Holly Springs, NC
Ricardo Cantero, CLT (Installation), Columbine Design, Inc., Englewood, CO
Cindy Cardenas, CLT (Maintenance), Kauai Nursery & Landscaping, Inc., Lihue Kauai, HI
Edgar Casillas, CLT (Maintenance), Signature Landscape, Inc., Olathe, KS
Robert Clancy, CLT (Maintenance), The Brickman Group-Media, Media, PA

David Clarke, CLT (Installation), Clarke's Landscaping & Lawn care, Hatfield, PA
David Coffman, CLT (Installation), Lawrence Landscape, Inc., Lawrence, KS
Tom Corpuz, CLT (Maintenance), Westgro Corp., Kent, WA
Ed Correa, CLT (Maintenance), Terra Landscaping, Dover, NJ
Melissa Costella, CLT (Maintenance), Piscataqua Landscaping Co., Inc., Eliot, ME
Bradley Cranch, CLT (Installation), Cranch Landscapes, LLC, Bryn Athyn, PA
James Culley, CLT (Installation), Anewalt's Landscaping Contracting, Bernville, PA
Michael Daniel, CLT (Installation), Iron Station, NC
Mark S. Danielely, CLT (Installation), NC Cooperative Extension-Randolph County, Burlington, NC
Wayne Delos Santos, CLT (Maintenance), Linhue, HI
David Devenney, CLT (Maintenance), The Brickman Group-Exton, Exton, PA
Matthew Doerr, CLT (Maintenance), Turf Appeal, Oklahoma City, OK
Stephen J. Donohoe, CLT (Installation), W.D. Wells & Associates, Inc., West Grove, PA
Kevin Douglas, CLT (Installation), Brouse Landscapes, LLC, Hatfield, PA
Eric Dutchuk, CLT (Installation), Serenity Landscapes, Inc., Portland, OR
Jason Eaton, CLT (Installation), Lawrence Landscape, Inc., Lawrence, KS
Allison Essex, CLT (Installation), Wilkesboro, NC
Reymando Fiesta, CLT (Maintenance), Koolina Beach Club, Ewa Beach, HI
Catherine Flenniken, CLT (Maintenance), City of Greenville, Greenville, SC
Reynaldo Flores, CLT (Installation), Green Grass, Inc., San Antonio, TX
Jezer Gadiano, CLT (Maintenance), Ko'olina Beach Club, Kapolei, HI
Ed Galindo, CLT (Maintenance), Houston, TX
Luis Manuel Garcia, CLT (Maintenance), Blue Skies Landscape Maintenance, San Diego, CA
David Gaskin, CLT (Installation), Signature Landscape Services, Inc., Monroe, WA
James Gaston, CLT (Installation), Snow Creek Nursery & Landscaping, Inc., Asheville, NC
Christopher George, CLT (Installation), Kent Horticultural Services, Inc., Kent, CT
Kimo Geske, CLT (Maintenance), Le Jardin Academy, Inc., Honolulu, HI
Bradley Goldberg, CLT (Installation), Nurney Landscape & Design, Inc., Buckingham, PA
Martin Grijalva, CLT (Maintenance), Medallion Landscape Management, Inc., San Jose, CA
Christopher Haning, CLT (Maintenance), Heritage Lawn, Ltd., Olathe, KS
Hal Heindenreich, CLT (Maintenance), Greenleaf Mowing Contractors, LLC, Spokane, WA
Shaun Helms, CLT (Installation), Brouse Landscapes, LLC, Hatfield, PA
Chris Hermany, CLT (Installation), Early Bird Landscape Maintenance, Inc., Kutztown, PA
Luis Hernandez, CLT (Maintenance), Willamette Landscape Services, Inc., Tualatin, OR
Grey Hinshaw, CLT (Installation), Pleasant Ridge Nursery & Landscaping, West Jefferson, NC
Daniel Joraleman, CLT (Maintenance), Clearwater Summit Group, Inc., Deer Park, WA
Tanya Kiaha, CLT (Maintenance), Superior Sweepers, Kapolei, HI
Brian Knisley, CLT (Maintenance), Burns Landscape Management, Ewing, NJ

Scott Kraft, CLT (Installation), Greenscape, Inc., Wendell, NC
Dewaye Krege, CLT (Maintenance), Avery County High School, Banner City, NC
Jeffrey Kroosz, CLT (Installation), Clark & Co., Asheville, NC
Anne Krueger, CLT (Maintenance), Summitt Lawn and Landscape, Kansas City, MO
Steve Kunz, CLT (Maintenance), BYU Hawaii, Laie, HI
Sam Lachle, CLT (Maintenance), NC State University Grounds Services, Mount Airy, NC
Rob Langton, CLT (Installation), Kent Horticultural Services, Inc., Kent, CT
Mark Leon, CLT (Irrigation), Sunshine Landscape Co., Inc., Kaneohe, HI
Lucy Mabry, CLT (Maintenance), NC State University Grounds Services, Clayton, NC
Joe Machcinski, CLT (Maintenance), Rodgers Landscaping & Maintenance, Inc., Port Orchard, WA
David Macias, CLT (Maintenance), Lawn Management Co., Inc., Houston, TX
Greg Malmberg, CLT (Maintenance), YardApes, Inc., New Milford, CT
Kyle McCormick, CLT (Irrigation), Dew Drop Sprinklers & Landscaping, Hayden, ID
Kyle McLaughlin, CLT (Maintenance), Lawn Management Co., Inc., Houston, TX
Cuauhtemoc Mendez, CLT (Installation), Oregon Outdoor Landscaping, Sandy, OR
Noel Moore, CLT (Maintenance), Piscataqua Landscaping Co., Inc., Eliot, ME
Jack Morgan, CLT (Irrigation), Ultimate Innovations, Inc., Honolulu, HI
Ross Murakami, CLT (Maintenance), Marriott Ihilani Hotel Grounds, Kapolei, HI
Shayne Newman, CLT (Maintenance), YardApes, Inc., New Milford, CT
John Nolan, CLT (Installation), W.D. Wells & Associates, Inc., West Grove, PA
Matt O'Neill, CLT (Maintenance), Greenscape, Inc., Raleigh, NC
Jason Ostlie, CLT (Installation), Landgraphics, Inc., Clackamas, OR
Sanuel Owusu-Boateng, CLT (Maintenance), NC State University Grounds Services, Raleigh, NC
Timothy Pascall, CLT (Installation), W.D. Wells & Associates, Inc., West Grove, PA
Brannon Penland, CLT (Installation), Shamrock Landscaping, Inc., Charlotte, NC
Jim Pranger, CLT (Maintenance), Teufel Nursery, Inc., Portland, OR
Jay Praytor, CLT (Installation), Pecan Creek Nursery & Landscape, Coppell, TX
Stanley Anthony Przychodzien III, CLT (Maintenance), The Brickman Group-Exton, Exton, PA
Emilio Ramirez, CLT (Maintenance), Tierra Verde Landscape, Inc., Huntington Beach, CA
Paul Ramsey, CLT (Maintenance), Clarke's Landscaping & Lawncare, Hatfield, PA
Donald Reading, CLT (Maintenance), Grandscapes Landscape & Design, LLC, Wyckoff, NJ
Aaron Rose, CLT (Maintenance), TruGreen LandCare/Portland South Management, Tigard, OR
Alfonso Saavedra, CLT (Maintenance), TruGreen LandCare, Albany, OR
Matthew Schultz, CLT (Irrigation), Eichenlaub, Inc., Pittsburgh, PA
Jaime Sierra, CLT (Maintenance), Pacific Landscape Management, Portland, OR
Shane Smith, CLT (Maintenance), Moss Landscaping, Inc., Houston, TX
Joaquin Solorio-Tena, CLT (Irrigation), Gachina Landscape Management, Menlo Park, CA
Robert Spevak, CLT (Maintenance), Terra Nova Landscape & Irrigation, Eugene, OR
Jesse Stegman, CLT (Irrigation), Willamette Landscape Services, Inc., Tualatin, OR
Tevita Tangaetavaha, CLT (Irrigation), David Smalt & Co., Honolulu, HI
Michael Eddie Tobler, CLT (Installation), Seal Brothers Contracting, Dobson, NC

Joseph Trowbridge, CLT (Maintenance), The Brickman Group-Exton, Exton, PA
Timothy Tuhacek, CLT (Installation), Clarke's Landscaping & Lawncare, Hatfield, PA
Kelmer Valenzuela, CLT (Maintenance), Signature Landscape, Inc., Olathe, KS
Arthur Volinski, CLT (Installation), ASV Landscape Construction, LLC, Goshen, CT
Mark Walter, CLT (Maintenance), Appletree Landscaping, Ridgefield, CT
Justin Wheeler, CLT (Installation), Clarke's Landscaping & Lawncare, Hatfield, PA
Brock Williamson, CLT (Maintenance), Landscape Concepts Construction, Inc., Grayslake, IL
Heath Wisener, CLT (Installation), Clearwater Summit Group, Inc., Nine Mile Falls, WA
Raymond Yonamine, CLT (Maintenance), Hawaii Pacific Foliage, Waianae, HI
John Youngblood, CLT (Maintenance), The Brickman Group-Media, Media, PA

Certified Landscape Technician-Interior (CLT-I)

Lauren M. Andrews, CLT, Morinda, Inc., Provo, UT
Jody Ellis, CLT, Cactus & Tropicals, Salt Lake City, UT
Bruce Foster, CLT, Plant Interscapes, Austin, TX
Carly Gillespie, CLT, Cactus & Tropicals, Salt Lake City, UT
Tottie Hatfield, CLT, Cactus & Tropicals, Salt Lake City, UT
Kimberly Henwood, CLT, Cactus & Tropicals, Salt Lake City, UT
Mark Kiel, CLT, Plantscapes, Inc., Tampa, FL
Alissa Kurth, CLT, Morinda, Inc., Provo, UT
Victoria Mendizabal, CLT, Victoria's Plant Designs, Miami, FL
Thomas C. Merriman, CLT, Plant Interscapes, Austin, TX
Evelyn Munteer, CLT, Morinda, Inc., Orem, UT
Jennifer R. Nisonger, CLT, Cactus & Tropicals, Salt Lake City, UT
Rick Rice, CLT, Chesterfield, VA
Tim Shields, CLT, Guaranteed Plantscapes, Inc., Hollywood, FL
Shane Taylor, CLT, Cactus & Tropicals, Salt Lake City, UT
Teresa M. Tockstein, CLT, Plantscapes, Inc., Hollywood, FL
Kristen Walton, CLT, Cactus & Tropicals, Salt Lake City, UT
Nancy Wilwert, CLT, Gaylord Texan, Grapevine, TX
Robert Wright, CLT, Gaylord Texan, Grapevine, TX

Certified Ornamental Landscape Professional (COLP)

Christopher Bray, COLP, Gatsby Grounds Co., Inc., Lancaster, MA
Michael D. Dues, CLP, COLP, Dues Nursery, Ltd., Celina, OH
Peter Gordon, COLP, City of Lake Forest, Lake Forest, IL
Mike Graham, CLP, CLT (Exterior and Interior), COLP, Landscape Concepts Management, Inc., Grayslake, IL
Kerry Smith, COLP, Joyce Landscaping, Inc., Marstons Mill, MA
Andrew Walker, COLP, The Care of Trees, Lanham, MD

Certified Turfgrass Professional-Cool Season Lawns (CTP-CSL)

Scott Chambers, CTP-CSL, Viking Lawn Service, Wyomissing, PA
Tyler Handorff, CTP-CSL, Superior Lawn & Shrub Service, Plymouth, MA
Jeff Roberts, CTP-CSL, Turf Care Enterprises, Inc., Lake Barrington, IL
Harry R. Rotz Jr., CTP-CSL, H.R. Rotz Jr., Leasing, Chambersburg, PA
Scott Schrader, CTP-CSL, Service Master LawnCare, Rock Island, IL
Dave Steptoe, CTP-CSL, Green Guys Lawn & Landscape, Dexter, MI
Robert Stewart, CTP-CSL, Lawnscape, Ltd., Petersburg, PA
Sam Whitehouse, CTP-CSL, Turf Patrol, Inc., Schwenksville, PA

A Hum(mer)dinger of a Marketing Idea!

Being certified gives you an edge in the marketplace because it enables you to distinguish yourself from competitors. After all, not everyone in the industry has the dedication to take such a challenging test. Don't miss out on the opportunity to emphasize certification in your company marketing. Including "PLANET Certified Staff" on your brochures, Web site, letterhead, and other sales materials is a smart and productive marketing tactic.

But don't stop with printed pieces alone. **Bob Franey, CLP**, and **Rob Kruse, CLP**, of **Total Landscape, Inc.**, in **St. Louis, Missouri**, wanted to make company trucks unique among the numerous white trucks on the road. Kruse explains, "We are always looking for something to draw attention to us. We are trying hard to brand landscaping in St. Louis so that when people think of landscaping, they think Total Landscape." They brainstormed about personalized license plates, but the company name wouldn't fit. Then they came up with "Bob CLP" and "Rob CLP."

They attached the plates to their Hummers, one of the most eye-catching vehicles on the road — no one mistakes its shape for any other make of vehicle. The company's television and print ads are creative and memorable as well. Think of the impact of drawing attention because of a company vehicle and then

directing focus to the company and the message of certification.

"I get a ton of comments about the truck, and it is quite a conversation piece when I meet people," Kruse relates. "Now that I have the plates, clients recognize me on the road. Last week, I went to a first appointment and hadn't met the people before. The prospective client said she saw my plates on the highway earlier that day. It has been fun."

The process to get a personalized plate varies from state to state, but usually it's not too complicated. In Missouri, for example, you need to complete a form at the Department of Motor Vehicles (DMV) and indicate three suggested letter/number combinations. DMV sends back a form indicating which choices are available. If you want to order a plate, you return the form with payment (about \$40). A month later, your plates arrive.

Does anyone else have a CLP license plate? Send me a photo, and we will include it in the next *Inside Certification*. If you have a clever certification marketing idea, I'd love to share it with the rest of the certification family. Send any pictures or ideas to marciahiggins@landcarenetwork.org.

Marcia Higgins



To promote his certified professional status, Rob Kruse, CLP, of Total Landscape, Inc., displays his designation on his personalized license plate.

Show Your Pride With Certification Patches

Embroidered patches representing each of the certification logos are now available for purchase. The patches are ideal to add to a uniform shirt or jacket to let your customers know that you have earned an industry designation.

To order patches, send an e-mail to zanecastle@landcarenetwork.org indicating the designation, the number of patches you want, and the name and address where the patches should be sent. Please also provide a credit card account number, including expiration date and billing address for payment. Each patch costs \$1.00.

If you fax this form, no other cover sheet is needed. Fax to (703) 736-9668.
Documentation does not have to be sent in, but points noted on renewal forms are subject to verification.

CERTIFICATION RENEWAL

For Office Use Only	
ID _____	
Earned _____	
Due _____	

Name _____ Designation _____
Company name _____
Address _____
City _____ State _____ ZIP _____
E-mail address _____ Phone _____
Charge my \$25.00 renewal fee to: VISA MasterCard AMEX Discover \$25 reactivation fee (if required)
Card # _____ Exp. Date _____
Name (please print) _____ Signature _____
Credit card billing address (if different from above) _____
CVV code (last 3 digits on back of card or 4 digits on front of Amex) _____

During the calendar year your certification is earned, no renewal is required.
During the following 2 calendar years, no points required. Complete top of form only and return with payment by 12/31 each year.
Every year after, education points are required with payment by 12/31.

Indicate Education/Service Points earned this year and mail or fax to PLANET.
CLP - 3 Education Points OR 2 Education + 1 Service Point
CLT - 2 Education Points OR 1 Education + 1 Service Point

EDUCATION

PLANET or state landscape association conference	2 points	<input type="checkbox"/>
Other industry related association conference	2 points	<input type="checkbox"/>
Association Name/Event Date/Event Name _____		
College course work	2 points	<input type="checkbox"/>
School Name/Course Title/Date Completed _____		
Earned additional CLT module or other industry-related certification	2 points	<input type="checkbox"/>
Certification Earned/Sponsor Association/Date _____		
Other organized training	2 points	<input type="checkbox"/>
Date/Description _____		
Pesticide license or similar training completed	1 point	<input type="checkbox"/>
State Where Licensed/License or Certificate Held _____		
Presenting/Instructing	1 point	<input type="checkbox"/>
Date/Subject/Audience _____		
Other approved continuing education	1 point	<input type="checkbox"/>
Date/Description _____		

SERVICE AREAS

CLT-Exterior Exam Judge or ILTC Observer	1 point	<input type="checkbox"/>
Test Date/Location _____		
Other industry service	1 point	<input type="checkbox"/>
Association/Activity _____		



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